



PRESS RELEASE

SERVIZI ITALIA: Two new contracts awarded in Veneto, for a total amount of € 6.3 million.

The contracts concern ULSS 1 in Belluno and the I.R.E. institute in Venice.

Servizi Italia S.p.A. – a company listed on the STAR division of the Electronic Stock Market (MTA) of Borsa Italiana S.p.A. – was awarded two new contracts in Veneto to manage linen laundry and hire services and supplies in general for a total amount of € 6.3 million approx. for the entire duration of the contracts, with the possibility to revise prices in accordance with ISTAT indexes.

The contracts, which were awarded to Servizi Italia in its role as group leader in a Temporary Association of Companies, specifically concern the Local Health Authority ULSS 1 of Belluno and the I.R.E. care institute of Venice, an existing client.

More specifically, in the case of the tender put out by the new client ULSS 1 of Belluno, the total amount of the contract for Servizi Italia equalled about € 4.7 million for the entire duration of the contract, i.e. 6 years. In detail, Servizi Italia will be taking care, on behalf of the entity, of providing linen laundry and hire services and managing the storage of bedlinen and the uniforms of healthcare staff in the hospitals and extra-hospital structures.

As regards the I.R.E. in Venice, Servizi Italia will be taking care of linen laundry and hire services and supplying disposable products, for a total amount of around € 1.6 million for the entire five-year duration of the contract.

“These new contracts, together with other extremely important ones awarded during the first six months of the year, at improved conditions and including the provision of further services – commented Luciano Facchini, Managing Director of Servizi Italia – contribute to the growth in turnover, help to consolidate our client portfolio and strengthen our position in the North of Italy, thus providing confirmation of our aim to maintain existing clients and attract new ones. The duration of the contracts signed, lasting several years, also assures us guaranteed revenues in the future, thus enabling us to optimise production management and thereby improve profitability. We are waiting for a series of other important final results regarding other commercial areas of the country in which we operate, in order to be able to say we have reached all the commercial targets set”.

***Servizi Italia S.p.A.**, a company with registered office in Castellina di Soragna (PR), listed on the STAR division of the Electronic Stock Market (MTA) of Borsa Italiana S.p.A., is the leading Italian integrated provider of rental, laundry, and sterilisation services for medical linen and surgical instruments in hospitals.*



With a technologically advanced production platform of 11 laundry facilities, 7 linen sterilisation centres, 11 surgical instrument sterilisation centres, and 110 linen storage facilities, the Company – which forms Servizi Italia Group together with its subsidiaries – primarily deals with public and private healthcare facilities in Central and Northern Italy, with a wide array of services offered.

In 2009, Servizi Italia, achieved total consolidated revenue of € 184.7 million (+18.1% from 2008), consolidated EBITDA of € 51.4 million (+17.8%), and net consolidated profit of € 8.5 million (+17.8%).

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