



## **PRESS RELEASE**

**SERVIZI ITALIA: quarterly management report as of March 31, 2009 approved.**

### **Significant increase of revenues and profitability:**

- **Consolidated revenues for 45.0 million Euro (+23.3% compared to the 1st quarter 2008)**
- **Consolidated EBITDA at 12.7 million (+26%)**
- **Consolidated net profit at 2.6 million (+46.4%).**

The Board of Directors of Servizi Italia S.p.A. – the main operator in Italy in the sector of integrated services of rental, cleaning and sterilization of textile materials and surgical instruments for hospital structures – approved the quarterly management report as of March 31, 2009.

### **Consolidated results**

The Servizi Italia Group achieved consolidated revenues for about 45.0 million Euro, up 23.3% compared to about 36.5 million Euro for the corresponding quarter of 2008.

The positive development of the turnover was the result of the readjudication by the parent company of contract bids at improved conditions and the expansion of the services provided, as well as the opening of the new sterilization center in Padua.

It should be noted, also, that the results of the Group benefit from the consolidation of Padana Everest S.r.l., in which Servizi Italia acquired a controlling interest from October 16, 2008. Based on the same area of consolidation, the consolidated turnover would have grown by 6.5%.

When analyzed by area of business, it can be seen that revenues from the sterilization of surgical instruments showed considerable growth (+39.3%) to reach 4.5 million Euro, with respect to 3.2 million Euro for the same period of 2008, in line with the company's strategy to expanding the services with higher added value.

The rental-cleaning services generated revenues for about 36.1 million Euro, with an increase, mainly attributable to the acquisition of Padana Everest, of 20.1% with respect to 30.0 million Euro for the first quarter of 2008, while revenues from services of textile sterilization were up to 4.4 million Euro compared with 3.2 million Euro for the corresponding quarter of 2008, for an increase of 36.9%.



From the viewpoint of profitability, the consolidated Gross Operating Margin (EBITDA) amounted to 12.7 million Euro, showing a growth of 26.0% compared with about 10.1 million Euro for the first quarter 2008 (+4% based on the same area of consolidation), thanks to the increase in the value of production achieved by adjusting the prices of the supplies obtained for certain contracts to the costs and reducing labor costs in relation to the productivity achieved.

The consolidated operating result (EBIT) for the quarter that just ended reached about 5.2 million Euro, up 35.9% compared to 3.8 million Euro for the first quarter of 2008 (+8.9% based on the same area of consolidation).

The result before taxes went from 3.1 million Euro to 4.4 million Euro (+41% compared to the same period of 2008), also as a result of the lower financial costs deriving from the lower interest rates, in spite of the higher exposure following investments made in 2008.

The consolidated net profit reached about 2.6 million Euro, up 46.4% compared with the value of 1.8 million Euro achieved in the period from January to March 2008 (consolidation of the subsidiary Padana Everest S.r.l. contributed for 530,000 Euro).

The Net Financial Position as of March 31, 2009 was negative for about 43.7 million Euro, compared with a negative figure of 44.5 million Euro as of December 31, 2008 and compared with -37.8 million Euro for the corresponding quarter of 2008.

Lastly, investments in tangible fixed assets in the first three months of 2008 amounted to a total of 8.8 million Euro.

#### **Significant events occurring after the end of the quarter**

On April 27, 2009, the shareholders' meeting of Servizi Italia S.p.A. approved the annual and consolidated financial statements as of December 31, 2008.

The Shareholders' meeting also resolved to appoint the members of the Board of Directors, who will remain in office until approval of the annual Board of Directors as of December 31, 2011.

The extraordinary shareholders' meeting resolved on the request of passage of the shares of the company to quotation on the computerized stock market organized by Borsa Italiana S.p.A. ("MTA") – in the STAR segment, and on the proposal to exclude the ordinary shares of Servizi Italia from negotiations on the Expandi S.p.A. market. The passage to the STAR segment is subject to admission of the request by Borsa Italiana S.p.A.

On April 29, 2009, the company filed the application with Borsa Italiana S.p.A. for admission to quotation of the Servizi Italia S.p.A. stocks on the Computerized stock market in the STAR segment. The company assigned to Intermonte SIM S.p.A. the task of sponsoring the operation.



## Foreseeable developments of management

In spite of the current economic recession, the positive results achieved by the Servizi Italia Group in the first quarter provide a solid foundation for obtaining, if conditions remain the same, a more marked increase of revenues and a further increase of profitability with respect to the previous year. In continuity with what had already begun in 2008, this year will be devoted to pursuit of the Group's plans of development with the realization of works inherent to the construction and completion of the new sterilization centers and further investments in the industrial sector.

The quarterly report on the performance of management in the first quarter of 2009 was filed at the registered office and with Borsa Italiana S.p.A., at the disposal of anyone who requests it. The report is also available on the website [www.si-servizitalia.com](http://www.si-servizitalia.com), in the Investor Relations section.

*Servizi Italia S.p.A., with registered offices in Castellina di Soragna (PR), quoted on the Expandi market of Borsa Italiana S.p.A., is the main operator in Italy in the sector of integrated services of rental, cleaning and sterilization of textile materials and surgical instruments for hospital structures.*

*With a technologically advanced production platform, divided among 11 laundry plants, 6 textile sterilization centers, 11 surgical instrument sterilization centers, 110 wardrobe centers, the Company that, with its subsidiaries forms the Servizi Italia Group, operates mainly with the public and private health care facilities of central and northern Italy, with a broad, diversified offering.*

*Servizi Italia had consolidated revenues in 2008 for 154.4 million Euro (+8% over 2007), a consolidated EBITDA of 43.6 million Euro (+4.3%) and net consolidated profits of 6.5 million Euro.*

*The manager in charge of keeping the accounts of the company, Ilaria Eugeni declares, pursuant to clause 2 of art. 154a of the Unified Financial Law that the accounting data contained in this report corresponds to the book entries and documents.*

*Note: we enclose the main summary data of the Balance Sheet, the Income Statement and the net financial position for the period January-March 2009 examined today by the Board of Directors.*

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Castellina di Soragna (PR), May 15, 2009



## CONSOLIDATED BALANCE SHEET

<i>(Euro/000)</i>	March 31, 2009	December 31, 2008
<b>ASSETS</b>		
<b>Non-current assets</b>		
Tangible fixed assets	83,604	82,080
Intangible fixed assets	456	448
Goodwill	23,520	23,520
Equity investments in associated companies	4,301	3,326
Equity investments in other companies	2,148	2,148
Financial receivables	2,091	1,949
Deferred tax assets	735	798
Other assets	259	259
<b>Total non-current assets</b>	<b>117,114</b>	<b>114,528</b>
<b>Current assets</b>		
Inventories	2,610	2,717
Trade receivables	96,615	93,518
Tax receivables	-	-
Financial receivables	5,036	3,431
Other assets	6,679	5,711
Cash and cash equivalents	3,543	3,712
<b>Total current assets</b>	<b>114,483</b>	<b>109,089</b>
<b>TOTAL ASSETS</b>	<b>231,597</b>	<b>223,617</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
<b>Group equity</b>		
Capital Stock	15,586	15,682
Other reserves	28,291	28,491
Profits carried over and result for the year	14,168	11,723
<b>Total shareholders' equity of the group</b>	<b>58,045</b>	<b>55,896</b>
<b>Total equity pertaining to others</b>	<b>138</b>	<b>12</b>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>58,183</b>	<b>55,908</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>		
Payables to banks and other lenders	10,170	11,509
Deferred taxes payable:	2,247	2,280
Severance indemnity/pension funds	9,640	9,907
Funds for risks and costs	2	2
Other liabilities	9,903	9,808
<b>Total non-current liabilities</b>	<b>31,962</b>	<b>33,506</b>
<b>Current liabilities</b>		
Payables to banks and other lenders	42,111	40,177



Trade accounts payable	64,347	62,000
Current taxes payable	1,772	1
Other liabilities	33,223	32,025
<b>Total current liabilities</b>	<b>141,452</b>	<b>134,203</b>
<b>Total liabilities</b>	<b>173,414</b>	<b>167,709</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>231,597</b>	<b>223,617</b>



## CONSOLIDATED INCOME STATEMENT

<i>(Euro/000)</i>	<b>March 31, 2009</b>	<b>March 31, 2008</b>
<b>Revenues from sales</b>	<b>44,963</b>	<b>36,464</b>
Other income	881	1,244
Raw materials and consumables used	(4,559)	(4,153)
Costs for services	(15,279)	(12,334)
Costs of personnel	(12,866)	(10,846)
Other costs	(388)	(252)
Depreciation and write-downs	(7,592)	(6,326)
<b>Operating result</b>	<b>5,160</b>	<b>3,797</b>
Financial income	239	401
Financial costs	(971)	(1,119)
Income/costs from equity investments	-	-
Revaluation/write-downs of equity investments values at equity	(20)	48
<b>Result before taxes</b>	<b>4,408</b>	<b>3,127</b>
Current and deferred taxes	(1,837)	(1,371)
<b>Net result</b>	<b>2,571</b>	<b>1,756</b>
<b>of which: Group quota</b>	<b>2,445</b>	<b>1,756</b>
<b>Third party quota</b>	<b>126</b>	<b>-</b>



## CONSOLIDATED NET FINANCIAL POSITION

(Euro/000)	as of 31.03.09	as of 31.12.08	as of 31.03.08
Cash and valuables on hand and checks	37	22	35
Bank current accounts available	3,506	3,690	14,908
<b>Cash and cash equivalents</b>	<b>3,543</b>	<b>3,712</b>	<b>14,943</b>
Current financial receivable	5,036	3,431	2,531
Current payables to banks and other lenders	(42,111)	(40,177)	(52,565)
<b>Current net financial indebtedness</b>	<b>(37,075)</b>	<b>(36,746)</b>	<b>(50,034)</b>
Non-current payables to banks and other lenders	(10,170)	(11,509)	(2,760)
<b>Non-current net financial indebtedness</b>	<b>(10,170)</b>	<b>(11,509)</b>	<b>(2,760)</b>
<b>Net financial indebtedness</b>	<b>(43,702)</b>	<b>(44,542)</b>	<b>(37,851)</b>