



## **PRESS RELEASE**

### **SERVIZI ITALIA: a new sterilisation plant inaugurated today in Trieste before the Authorities.**

### **The investment of approximately 4 million strengthens the Group's presence in the North East.**

Servizi Italia S.p.A., a company listed in the STAR division of the Electronic Stock Market (MTA) of Borsa Italiana S.p.A. and the leading Italian integrated provider of rental, laundry and sterilisation services for medical linens and surgical instruments in hospitals, today inaugurated, before the Authorities, a new sterilisation plant serving the "Ospedali Riuniti di Trieste" University Hospital Complex, which from Monday onwards will be providing the Entity with services for the management of surgical instruments and supplying sterile devices to the hospital departments.

This new contract, lasting 6 years from today and for a total amount of Euro 7.2 million for the duration of the agreement, derives from the extension of services which formed part of a previous contract of Global Service to manage the cleaning and medical linen laundering and hire and sterilising services for the same hospital, which Servizi Italia was awarded in May 2006 in a Temporary Association of Companies together with other firms. The terms of this contract also provided for the planning, building and management of a new sterilisation plant during the same period.

For the project, around Euro 4 million was invested, 2.4 million of which to build the new surgical instrument sterilisation plant in Trieste (this will be reimbursed to Servizi Italia within the duration of the contract), and around 1.6 million of which to purchase the surgical instruments from the hospital and for any necessary adjustments or alterations.

The new plant is a cutting-edge facility from a technological point of view, able to guarantee a high standard of services. It is built within an area of around 4800 sq.m. and boasts an initial production capacity of 15,000 surgical operations a year, which may be increased to meet the potential requirements of other hospitals in the region.

The availability of a renovated plant for sterilisation services further strengthens the leadership position of Servizi Italia, which expects to reap significant profits from this project, since it will make it possible to satisfy the potential needs of other hospitals in the region, thus increasing its current market share.

"We – said Luciano Facchini, CEO of Servizi Italia – derive great satisfaction from the creation of this plant, since in addition to serving hospitals in Trieste and the Friuli region, it will allow us to serve new clients in the region, in a market with superb potential for development and characterised by sensitivity to the high added value of sterilisation services."



"The role of Servizi Italia – added Facchini – is to build the plant or adapt the infrastructures for the Entity concerned, sustaining the necessary investment, which will be reimbursed to us within the duration of the contract. To this must be added the advantage deriving from the synergies involved in extending the services to a series of new clients in the region".

"In this particular recession phase our country is going through – concluded Facchini – the case of Trieste is a further example of the strengths of our business model, characterised by highly visible future revenues guaranteed by contracts lasting several years, which enables us to optimise production management and thereby improve profitability".

***Servizi Italia S.p.A.***, a company with registered office in Castellina di Soragna (PR) and listed in the STAR division of the electronic stock market (MTA) of Borsa Italiana S.p.A., is the leading Italian integrated provider of rental, laundry, and sterilisation services for medical linens and surgical instruments in hospitals.

*With a technologically advanced production platform of 11 laundry facilities, 6 linen sterilisation centres, 11 surgical instrument sterilisation centres, and 110 linen storage facilities, the Company – which forms Servizi Italia Group together with its subsidiaries – primarily deals with public and private health care facilities in Central and Northern Italy, with a wide array of services offered.*

*In 2008, Servizi Italia achieved total consolidated revenues of Euro 154.4 million (+8% from 2007), consolidated EBITDA of Euro 43.6 million (+4.3%), and a net consolidated profit of Euro 6.5 million.*

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Castellina di Soragna (PR), 09.10.09