



PRESS RELEASE

SERVIZI ITALIA: has won the bid to build and manage a new centre for the sterilization of surgical instruments serving the hospitals of Trieste and the Friuli region, for a total figure of € 7.2 million.

The project is now underway to reorganize the operations in the Friuli region, with the aim of rendering the company more efficient and profitable.

Servizi Italia S.p.A., quoted on the Expandi market of the Italian Stock Exchange, has won a new contract with the "Ospedali Riuniti di Trieste" University Hospital, to manage surgical instruments sterilization and supply sterile objects and instruments to the departments, for a total figure for the duration of the entire contract of around €7.2 million.

This new contract, lasting 6 years from 2009 onwards, derives from the extension of services which formed part of a previous contract of Global Service to manage the cleaning and medical linen laundering and sterilizing services for the same hospital, which Servizi Italia was awarded in May 2006 in a Temporary Association of Companies together with other firms.

The Body's decision extends the contract – set to end in 2012 - for the linen laundering and sterilization contract – for a further 3 years (until April 2015), as well as providing for the design, construction, development and management of a new sterilization centre located on the premises of what is at present the industrial laundry of Trieste, to be used in conjunction with the existing establishment currently used for sterilizing medical linen.

In response to the request made by the Body, Servizi Italia has put forward a proposal for an efficient technological renovation of the whole Trieste site, which will concentrate exclusively on the sterilization of surgical instruments and medical linen. The project to renovate and extend the establishment aims to meet an initial production capacity of 15,000 surgical operations per year, with the potential to satisfy the requirements of other hospitals in the region.

The industrial-level economies of scale, the optimization of management structures and production efficiency in the operations sector of the Group should allow all the linen laundering activities currently carried out in the Trieste establishment to be transferred to Servizi Italia's plant in Lauzacco (Udine).

For the renovation and reorganization project, a total investment of around € 4 million is planned, 2.4 million of which is earmarked for the building of the new surgical instruments sterilization plant in Trieste (this will be reimbursed to Servizi Italia within the duration of the contract), and 1.6 million of which is planned for the purchase from the hospital and the modifications necessary to meet the requirements of surgical instruments.

The availability of a renovated plant for sterilization services further strengthens the leadership position of Servizi Italia, which expects to reap significant profits from this project, since it will



make it possible to satisfy the potential needs of other hospitals in the region, thus increasing its current market share.

“This new contract – explains Luciano Facchini, Managing Director of Servizi Italia – is of particular strategic importance, because the rationalization of production will allow us to plan and extend the development of services in the sector, thus significantly increasing internal efficiency. Servizi Italia derives great satisfaction from the creation of a sterilization plant serving hospitals in Trieste and the Friuli region, because in addition to serving the present customer, it will allow us to serve others in the region, in a market with superb potential for development and characterized by sensitivity to the high added value of sterilization services.

***Servizi Italia S.p.A.***, a company with registered office in Castellina di Soragna (PR), ), listed on the Expandi market of Borsa Italiana S.p.A. is the leading Italian integrated provider of rental, laundry, and sterilisation services for medical linens and surgical instruments in hospitals.

*With a technologically advanced production platform of nine laundry facilities, five linen sterilisation centres, eight surgical instrument sterilisation centres, and eighty wardrobes, the Company primarily deals with public and private health care facilities in Central and Northern Italy, with a wide array of services offered.*

*In 2007, Servizi Italia, achieved total consolidated revenues of € 143 million (+5.8% from 2006), consolidated EBITDA of € 41.8 million (+8.2%), and net consolidated profit of € 6.6 million (+56%).*

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